



# FINANCE TRUST BANK

## JOB OPPORTUNITY

Finance Trust Bank (FTB) was licensed as a Tier 1 Commercial Bank on 11th November, 2013, taking over the financial services business of Uganda Finance Trust Limited (MDI). Today Finance Trust Bank is a fully fledged commercial bank serving a clientele of over 400,000 depositors and over 23,000 borrowers, through a network of 35 branches country wide. The bank offers a variety of Products and services including; Savings, Current accounts, Loans, Money transfer services and Bills payments to its target market which comprises of micro, small and medium entrepreneurs, salary earners and youth.

The company is seeking to recruit a dynamic, self-motivated, result oriented professionals to fill the following position;

### **1. Branch Manager: 1 Position**

This position reports directly to the Regional Manager and the position holder will be based at a branch of the Bank.

#### **Role of the job:**

To provide overall oversight of the branch in the operations of the bank by ensuring compliance to the laid down policies and procedures, business growth ,human resource management ,risk management ,customer service ,quality leadership as well as ensuring that staff are provided with the necessary working tools.

#### **Key Result Areas:**

- Ensure efficient people management at the Branch, manage performance and enforce the code of conduct.
- Provide oversight over Bank assets and ensure proper usage of Bank assets.
- Grow the loan /portfolio.
- Grow the Savings portfolio.
- Grow the number of savings and loan customers.
- Ensure a high quality loan portfolio.
- Grow the transactional income.
- To support the management strategy for growth and structuring of Trade Finance business and deals for the branch.
- Ensure adherence to all policies and procedures.
- Ensure compliance to Audit, BCP, AML guidelines.
- Ensure good customer service.
- Ensure proper Cash management.
- Review, consolidate, plan, control and monitor the annual and monthly branch budgets.
- Ensure activity plans are developed and enforced.
- Act as Chairperson in the Branch loan committees .
- Plan and coordinate branch activities to ensure smooth flow of operations.
- Represent the Bank in the area of operation at corporate events and ensure to portray a good image.

#### **Minimum qualification requirements and technical competencies:**

- A Bachelor's degree in Commerce, Marketing, Accounting, Business Administration, social sciences or any other related discipline gained from a recognized university.
- Six (6) years working experience, two (2) of which must have been gained from a supervisory position in a Commercial banking experience will be an added advantage.
- Good Sales & Marketing skills.

#### **Personal attributes/ behavioral competencies;**

- Flexibility and willingness to work at ANY branch of FTB.
- Good leadership skills.

- Good personal presentation.
- Good oral & written communication skills.
- Good Analytical skills.
- Good interpersonal & teamwork skills.
- High level of integrity.
- Good working knowledge of MS office applications.
- Ability to work well under pressure and with minimum supervision.

For details, please visit our website at [www.financetrust.co.ug](http://www.financetrust.co.ug).

Position carry's an attractive salary and benefits package.

**Applications:**

Suitably qualified candidates should address their application to Head, Human Resource, Finance Trust Bank, Plot 115 & 121, Katwe. P.O. Box 6972, Kampala, Uganda, and email it, as well as photocopies of academic testimonials, and a CV to [jobs@financetrust.co.ug](mailto:jobs@financetrust.co.ug). The CV should include telephone contacts and email addresses of three referees, one of who should be the most recent employer.

Closing date for submission of applications is **10<sup>th</sup> February 2020**. Only shortlisted candidates will be contacted on Tel. Numbers **0312 222600 or 0414 341275 ONLY**. **Please note:** As per Bank procedures, **no job offers are made online**.