# FINANCE TRUST BANK PRICING GUIDE EFFECTIVE 12 ${ }^{\text {TH }}$ JANUARY 2024 



| LOAN PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BUSINESL LOANS | Arrangement Fees! Advance Processing | Loan Application fees | Insurance Fees | Interest Rate | Prime Lending Rate | Early Prepayment Penalis | Loan Advance/ Facility Restructuring / Loan | Late Payment Penality | Loan Appraisal Fees | Financial Card | CRB Inquiry |
| SMEMMico/Corporate loans | ${ }^{3 \%}$ |  |  | Microloans-44\% pa. Reducing | 21\% p.a | Ni | 1\%outsandingamunt |  |  | Company 30,000 | 20,000 |
| Working Capital Loans | 3\% |  |  |  | 21\%p.a | ${ }^{\text {NiI }}$ | 1\%outsanding amount |  |  | Company 30,000 | 20,000 |
| Renenable Eneryy for fusiness | 3\% |  |  | Medium loan for women 27\%p.a.a. | 21\%\%pa | Ni | 1\% outsandingamunt | 0.5\%ofthe pincipile amount in |  | Company 30,000 | 20,00 |
| Women in Business loan | 3\% |  | Iorsccos, vslasklpe Com |  | 21\% pa | Ni | 1\% outsandingamunt | ${ }_{\text {maxerars }}^{\text {arem }}$ |  | Company 30,000 | 20,00 |
| SACCO and VSLA Loans | 3\% |  |  | $\begin{array}{r} \text { IPF - 9.6\% p.a } \\ \text { Women in business - Micro 43\% \& } \\ \text { Small 38\% P.a Reducing } \end{array}$ | 21\%pa | ni | 1\%outsanding amount |  |  | Company 30,000 | 20,000 |
| Bankoverctaft | 3\% | NA | 1\% | Prime + -6\% | ${ }^{21 \%}$ | Ni1 | 1\%oftheoutsanding | NA |  | Company 30,000 | 20,000 |
| Youth Loan | 2\% | Nil | 1\% | 23\% Fatatate | 21\%p.a | ni | 1\%ofthe outsanding amount | 0.5\% of the principle amount in arrears Max- $10 \%$ | $30,000,001-50,000,00=500,000$ Above $50,000,000=2 \%$ of Loan amount capped at 1,000,000 | Company 30,00 | 20,000 |
| Cash Colaterised Loans | 2\% | NA |  | Prevaling Pime lending ate | 21\% | ni | 1\%ofthe outsanding amount | $0.5 \%$ of the principle amount in arrears Max- $10 \%$ |  | Company 30,000 | 20,000 |
| Investment Cub loans | 3\% | $\begin{array}{r} 10 \mathrm{M} \text { and Below }-20,000 \\ \text { Above } 10 \mathrm{M}-50,000 \end{array}$ | Nil | Prine+/-bssed on niskrofile | 21\% pap | nil | 1\%ofthe outsanding amount | 0.5\% of the principle amount in arrears Max- $10 \%$ |  | Company 30,000 | 20,00 |
| LPO Financing, Invoice Discounting \& Discounting | 2\% |  |  | Pime +2 points | 21\% pa, | Ni | 1\%ofthe outsanding amount | NA |  | Company 30,000 | 20,00 |
| CONSUMERLIOANS |  |  |  |  |  |  |  |  |  |  |  |
| Salay Loans | 2\% |  |  |  |  |  |  |  |  |  |  |
| School Fees loan | ${ }_{2}^{2 \%-\text {-rocossing }}$ |  |  |  |  |  |  |  |  |  |  |
| Indivicual Pessonal Loan |  | forte entie lan perio |  | Renewable eneravereour fing |  |  |  |  |  |  |  |
| Smarthome Loan |  | (Min-2000 E Nax-10,000) |  | Microloans-449\% Pa Reducing | NA | Ni | 1\%\%ofte outsanding amount | arears | (en | Company 30,000 | 20,00 |
| Reneeable Enery for | 3\% | The loan amoutherses.5.50\% |  | Smal Lons -39\%.pareatuing |  |  |  |  |  |  |  |
| WASH Loan (Water Sanitation \& Hygiene) |  |  |  |  |  |  |  |  | amuintappeatat,00,000 |  |  |
| ${ }^{\text {Kapapaloan }}$ AGICUITUEELOANS |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Agro Productio Loan |  |  |  |  |  |  |  |  |  |  |  |
| Agro Procesing Loan |  |  | 3.5\%-Agro Production | Medium oanss 288\% 28. |  |  |  |  |  |  |  |
| Agorolvestment Loan | 3\% | (10M and Elew -20.000 $\begin{gathered}\text { Above } 10 \mathrm{M} \text {-5.000 }\end{gathered}$ | 1\%-Loans 1yrand beamew $15 \%$ \% | Reducing | ${ }^{21 \%}$ | Ni | 1\%ofthe outsanding amount | 0.5\%orfie pricipleamountin | 10,000.001-3000000000 $=20000000$ | Company 30.000 | 20.000 |
| Womenin Agticuture Loan |  |  | above lyear | Women in agriculture - Micro 43\% |  |  |  |  | Above $50,000,000=2 \%$ of Loan amount capped at 1,000,000 |  |  |
| ASSET FINANCELOANS |  |  |  |  |  |  |  |  |  |  |  |
| Land / Other Asset Acquisition |  |  |  | Micololons -48\%.a. Reducing |  |  |  |  |  |  |  |
| Asset finane loans |  |  |  | (e) |  |  |  |  |  |  |  |
|  | 3\% | Above 10M - 50,000 |  | Reducing Other SME Loans - Prime + Upto | ${ }^{21 \%} \mathrm{p}$.a | Nii | 1\%ofthe utstanding ama | arrears Max- 10\% | $\begin{aligned}>10 M & <50 M-10,000 \\ & >50 M-20,000\end{aligned}$ | Company 30,000 | 20,00 |
| Constuction |  |  |  | Women in agriculture-Micro 43\% <br> Small 38\% Reducing |  |  |  |  |  |  |  |
| Trust mobile Loan/LOAN Ku simu |  |  |  |  |  |  |  |  |  |  |  |
| TTustMobie Loanloank ks simu | ${ }^{\text {\%\% }}$ | Ni | 1\% | 5\%PM Frat | NA | Ni | NA | $0.5 \%$ of the principle amount in arrears Max- $10 \%$ | NA | Company 30,000 | 1.500 |
| Off balancesheit products |  |  |  |  |  |  |  |  |  |  |  |
| Comforteteter | 50,00 | NA | NA | NA | NA | Nil | NA | NA | NA | NA |  |
| Bank Guarantee |  | (eemini-1.0.000 | NA | NA | NA | Ni | NA | NA | ¢,000 | Company 30,000 | 20,00 |

